

EXHIBIT AND SPONSORSHIP OPPORTUNITIES

















### **EXHIBIT WITH PURPOSE. CONNECT WITH DECISION MAKERS.**

ESX is not your average trade show, where success is measured in a company's sheer number of badge scans. It's a laser-focused event designed for meaningful engagement with decision makers who make bulk purchases — not window shoppers.

It's an opportunity for your brand to move beyond passive exhibit rituals — and truly engage. If you're ready to experience something different, you've come to the right place.

### Here, every handshake matters.

With a no-end-user policy and a carefully curated audience of electronic security and life safety integrators/dealers — ESX delivers the kind of face-time your sales team dreams about — deep conversations with buyers who are actively seeking solutions, partners, and innovation.



**Quality over quantity. Conversations over scans. Relationships over transactions.** Arm your sales team with an opportunity to do real business.

ESX is owned by the Electronic Security Association, the largest community of electronic security and life safety integration/dealer companies in the nation.



"We were able to meet with actual decision makers. We closed more than \$150,000 in sales at the expo alone."

Jake Voll, President, SS&Si Dealer Network

# YOUR FOUNDATIONAL MEETING LOCATION TO ENGAGE YOUR SALES TEAM WITH DECISION MAKERS.

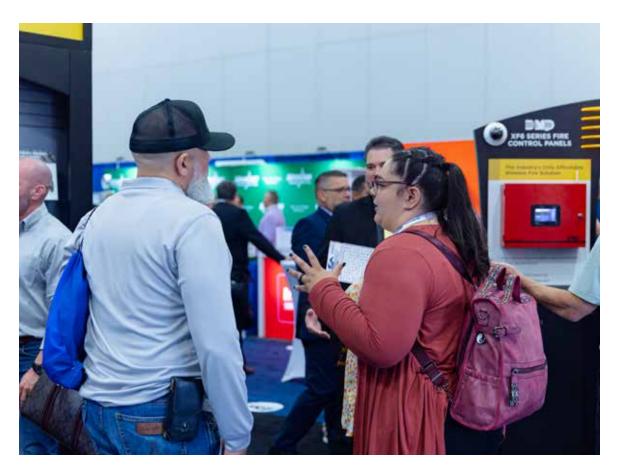
#### **EARLY BIRD PRICING EXPIRES JANUARY 2**

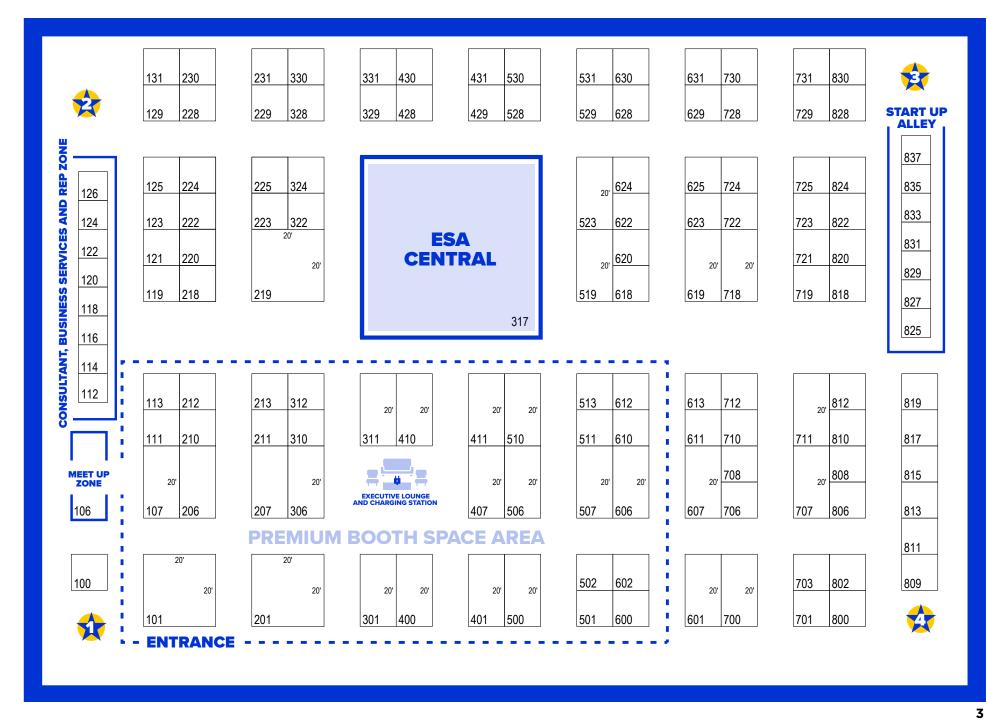
### **BOOTH PRICES**

#### **PREMIUM AREA**

- 10x10 Booth PREMIUM \$6,950.00
- ESA MEMBERS PAY \$6,650.00
- 10x20 Booth PREMIUM \$11.250.00
- ESA MEMBERS PAY \$10,750.00
- 20x20 Booth PREMIUM **\$19,420.00**
- ESA MEMBERS PAY \$18,540.00
- 10x10 Booth Space **\$4,800.00**
- ESA MEMBERS PAY **\$4,600.00**
- 10x20 Booth Space **\$9,100.00**
- ESA MEMBERS PAY \$8,700.00
- 20x20 Booth Space \$17,700.00
- ESA MEMBERS PAY \$16,900.00

Each ESX exhibit space total includes a mandatory \$500 listing fee. This fee covers the platforms and resources ESX engages to ensure adequate promotion of partners both online at ESXweb.com — and the MyESX mobile app. This helps to ensure even the busiest of exhibitors/sponsors are able to get exposure to boost reach and engagement with ESX attendees prior to, at, and after the event. This fee covers the company's mobile app account, which includes free badge scanning and lead management and allows for companies to request meetings with attendees prior to the event.





### PREMIER EVENT SPONSORS

Our top sponsorship levels afford the best spotlight possible.



### **PINNACLE SPONSORSHIP**

**COST:** \$14,995

#### **EXCLUSIVE!**

#### INCLUSIONS:

- TOP SPONSORSHIP POSITIONING with most exposure overall
- Logo on SPONSOR page of show website
- Logo rotating on show website in middle ad zone with all other Premier Sponsors for all levels
- Logo, URL, and company description on SPONSOR PAGE of show website
- 1 Product Listing in "Event Preview Magazine"
- Full Page Ad in "Event Preview Magazine"
- Full Page Ad Inside Back Cover OnSite Guide
- BOTTOM LEADERBOARD advertisement on ESXweb.com\*
- ESX pre-show promo video promoted in email and social media.
   Assets also supplied to sponsor to expand reach
- · BANNER in convention center\*
- Inclusion in premier sponsor PRESS RELEASE (subsequent to date of contract)
- CARPET LOGO at hall entrance
- Logo on ATTENDEE MARKETING EMAILS
- MyESX mobile app notification
- 5 complimentary ALL-ACCESS DELUXE REGISTRATIONS
- 1 Sponsored HTML Email Blast









### **ELITE SPONSORSHIP**

**COST:** \$5,995

### **4 AVAILABLE**

#### **INCLUSIONS:**

- Logo on SPONSOR page of show website
- Logo rotating on show website in middle ad zone with all other Premier Sponsors for all levels
- Logo, URL, and company description on SPONSOR page of show website
- One featured product/service listing, showcased in ESX Preview Magazine and MyESX App
- FLOOR GRAPHIC in front of booth
- 2 upgraded expo plus registrations
- One MyESX mobile app notification
- Full page ad in Show Guide

### **AMBASSADOR SPONSORSHIP**

**COST:** \$2.495

#### **4 AVAILABLE**

#### **INCLUSIONS:**

- Logo on SPONSOR page of show website
- Logo on the ESX Website and MyESX app
- 1 upgraded expo plus registration
- 1 sponsored social media post to promote show presence/ products and services.
- 1 expo plus pass

# CHAMPIONS PICKLEBALL SPONSORSHIP

READY TO SERVE UP BRAND VISIBILITY AND CONNECT WITH ELECTRONIC SECURITY AND LIFE SAFETY TECH DECISION MAKERS IN A FRESH, FUN, AND HIGH-ENERGY WAY? BECOME A PICKLEBALL COURT SPONSOR AT ESX 2025 AND GAIN EXPOSURE WHERE THE ACTION HAPPENS—RIGHT ON THE COURT.

### WHAT'S INCLUDED: 📍

**YOUR LOGO AND BRANDING FEATURED ON** SIGNAGE AROUND THE COURT

**OPPORTUNITY TO PROVIDE BRANDED** PADDLES, BALLS, OR **GIVEAWAYS** 

**RECOGNITION ON PICKLEBALL COURT AD** IN THE ONSITE GUIDE. **WEBSITE AND MOBILE** APP

**OPTION TO HOST CUSTOMERS AND PROSPECTS FOR 1 HOUR** OF PRIVATE COURT TIME

### WHY SPONSOR?

**HIGH ENGAGEMENT: PICKLEBALL IS THE HIGHEST GROWING SPORT** IN THE US

**FUN ENVIRONMENT** PERFECT FOR **NETWORKING AND BRAND ASSOCIATION** 

**SHOW ATTENDEES YOUR** COMPANY IS ACTIVE. INVOLVED, AND ON TREND

**IDEAL FOR COMPANIES** LOOKING TO STAND OUT



SPONSORSHIP SPOTS AVAILABLE: 4 SPOTS AVAILABLE | \$3,999

### **REGISTRATION**



# PRE-SHOW AND ON-SITE REGISTRATION

**COST:** \$7.995

### **EXCLUSIVE!**

#### **INCLUSIONS:**

- Exclusive digital ad displayed throughout the ESX registration portal.
- Logo, 75-word description or full width ad and hyperlink displayed in all registration confirmation emails.
- Logo on registration desk panels, co-branded with ESX
- Sponsor video or logo displayed on digital signage at registration throughout the event.
- Branding on all check-in kiosks
- 1 upgraded expo plus pass







\*TO BE PRODUCED BY SPONSOR; SPEAK WITH YOUR SALES REPRESENTATIVE ABOUT MATERIAL DUE DATES AND PRODUCTION SPECIFICATIONS.





### **EXHIBIT HALL SPONSORSHIP**

**COST:** \$7.995

### **EXCLUSIVE!**

#### **INCLUSIONS:**

- Logo exposure on all hanging aisle signs
- Prominent carpet decal at expo entrance
- Hanging banner in the expo hall
- Logo branding to all water stations in the expo hall
- 1 upgraded expo plus pass

\*Banner to be produced and provided by the sponsor.

## **EXECUTIVE LOUNGE AND CHARGING STATION**

**COST:** \$5,995

#### **EXCLUSIVE!**

#### INCLUDES:

- Looping sponsor video or static logo displayed on digital signage in the lounge
- Sponsor branding and opportunity to include QR code on tabletop signage
- Opportunity to display product literature
- Naming of lounge "Executive Lounge and Charging Station, Powered by XX"

### **A-LA-CARTE EXPO OPTIONS**







### **MOBILE APP**

**COST:** \$8,995



### **EXCLUSIVE**

ESX is introducing a mobile app that will help attendees navigate the entire event pre-event, onsite, and post-event. This is a terrific new sponsorship opportunity!

- Splash screen branding your logo will be embedded in the animation each time attendees open the MyESX app.
- Inclusion in homepage navigation, linking directly to exhibitor's landing page.
- Featured product/service listing, published in the ESX Event Preview Magazine and in the MyESX App.
- Logo exposure on all MyESX ads and signage at the event
- 2 push notifications to promote products and services





### HEADQUARTER HOTEL ROOM KEYS\*

**COST:** \$4,995

### **EXCLUSIVE**

A reminder every morning and evening when guests leave and return to their hotel rooms. Simple and effective.

FEES PROVIDED BY HOTEL WILL BE ADDED TO SPONSORSHIP COST.

### HEADQUARTER HOTEL ROOM DROP\*

**COST:** \$4,995

### Put Your Brand in Their Hands—Before the Day Even Begins

Be the first brand attendees see when they start their day. With the Hotel Room Drop Sponsorship, your message is hand-delivered to the doorsteps of key decision-makers staying in official event hotels. Whether it's a thoughtful gift, a product sample, or a branded invitation—this is your chance to make a personal and powerful first impression in a clutter-free environment.

### Why It Works:

- Guaranteed visibility in a distraction-free setting
- · High perceived value and memorability
- Opportunity to create buzz and anticipation before attendees even hit the show floor

#### **Ideal For:**

- Product launches
- VIP invitations
- · Promotional giveaways
- Branded snacks or survival kits for the event day

#### **INCLUDES:**

One sponsored item or flyer delivered to each participating hotel room







### **SPONSORSHIPS**

**COST:** \$4,995 EACH

### **Education Track Categories:**

- Monitoring
- Sales and Marketing
- Management
- Executive Leadership
- Operations

#### **INCLUDES:**

- Opportunity to introduce each session under your sponsored Track and/ or play a video
- Logo on conference attendee bag
- Logo on session signage outside your sponsored session rooms
- Logo on session slides
- Standing Banner in back of session room(s)\*
- Literature distribution on tables at the back of your session rooms\*
- Complimentary insert in conference bags distributed at registration to paid conferees
- Pre-show exposure as a conference session set sponsor in all event marketing and promotion: website, event brochures, promotional e-mails (all subsequent to date of contract)

\*SESSION SETS ARE SUBJECT TO CHANGE.











### **TECH TALKS** EXHIBITOR-OFFERED TRAINING SESSIONS

COST: \$3,495 PER CLASS

**Lead the conversation** on the industry's biggest trends — and position your company as a trusted resource and thought leader.

### **AVAILABLE TO EXHIBITORS ONLY**

### **CLASSROOM TRAINING**

- 60-minute training class in private classroom, equipped with:
- Stage
- Screen
- Podium
- Signage outside the room with session name, time and logo
- Exposure on the official ESX Schedule on the website and in the MyESX App
- · Landing page on the ESX Website
- Training listing in Event Preview Magazine

#### **EXPO TRAINING**

- 30-minute training class on ESA Central Stage
- Training time availabilities conveniently scheduled alongside coffee break or expo lunch stationed at ESA Central for more visibility
- Digital signage at ESA Central
- Exposure on the official ESX Schedule on the website and in the MyESX App
- · Landing page on the ESX Website

### **NETWORKING EVENT SPONSORSHIPS**

## OPENING CELEBRATION SPONSORSHIP

**COST:** \$5.995

### **EXCLUSIVE, MAY INCLUDE MEDIA ENDORSER**

This networking event and reception is the. launching pad to ESX, with admission open to all pass holders. This is where old friends meet up and new friendships are formed over entertainment, open bar and hors d'oeuvres. This vibrant event kickoff is a staple of the ESX experience.

- Logo prominently displayed in the room
  - -On screens throughout
  - -On custom-made lighted GOBO
  - -On signage outside the room
- Branded napkins at each bar
- Opportunity to make opening remarks to the crowd or play video



### **ESX CRAWL!**

COST: \$3.495 EACH STOP

Be the life of the party and connect with attendees in a relaxed, high-energy setting! The Pub Crawl Sponsorship puts your brand at the center of the event's most talked-about social experience.

- · Branding recognition in event marketing
- · Logo on official pub crawl t-shirts
- Opportunity to provide custom glow giveaway
- Promotion on website, social media posts and in MyESX app















### **OPENXCHANGE BREAKFAST**

**TUESDAY, JUNE 2** 

**EXCLUSIVE, MAY INCLUDE MEDIA ENDORSER** 

**COST:** \$7,495

This thought-leadership session brings together forward-thinking integrators, tech influencers and market disruptors to explore what's next in the electronic security and life safety space. As the exclusive sponsor, your brand will be front and center as innovation and insights open the day.

### **SPONSORSHIP INCLUDES:**

INTRODUCTORY REMARKS OR BRANDED COMMERCIAL TO KICK OFF THE SESSION

LOGO BRANDING ON MAIN STAGE VIDEO SCREENS AND ENTRANCE GRAPHICS

LOGO AND LINK ON OPENXCHANGE LANDING PAGE AND ON MYESX APP

**FULL PAGE AD IN EVENT GUIDE** 

4 PASSES TO THE BREAKFAST PRESENTATION WITH OPPORTUNITY TO SIT AT RESERVED TABLES WITH VIPS















### **OPENING KEYNOTE LUNCHEON | TUESDAY, JUNE 2**

**EXCLUSIVE, MAY INCLUDE MEDIA ENDORSER** 

**COST:** \$10,995

# KEYNOTE LUNCHEON

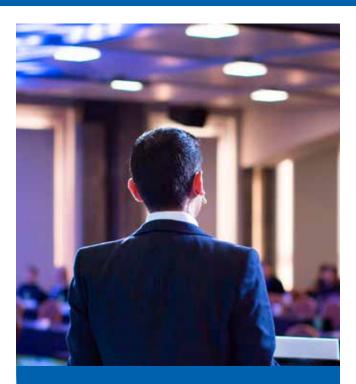
INTRODUCTORY REMARKS OR BRANDED COMMERCIAL TO KICK OFF THE SESSION

LOGO BRANDING ON MAIN STAGE VIDEO SCREENS AND ENTRANCE GRAPHICS

LOGO AND LINK ON KEYNOTE LUNCHEON LANDING PAGE AND ON MYESX APP

**FULL PAGE AD IN EVENT GUIDE** 

4 PASSES TO THE BREAKFAST PRESENTATION WITH OPPORTUNITY TO SIT AT RESERVED TABLES WITH VIPS



TO BE ANNOUNCED





**GENERAL SESSION | WEDNESDAY, JUNE 3** 

# **GENERAL SESSION SPONSORSHIP**



**HEADLINE SPEAKER TO BE ANNOUNCED IN OCTOBER** 

# **SPONSORSHIP INCLUDES**

### **INTRODUCTORY REMARKS**

OR PLAY A COMMERCIAL VIDEO PRIOR TO SPEAKER'S KEYNOTE

### **VIP MEET AND GREET**

EXCLUSIVE ACCESS TO VIP SPEAKER PRIOR TO THE SESSION FOR PRIVATE PHOTO OPPORTUNITY WITH UP TO 6 KEY CLIENTS OR TEAM MEMBERS

### **6 GENERAL SESSION PASSES**

FOR SPONSORING COMPANY TEAM
MEMBERS AT RESERVED TABLES UP FRONT
WITH ESA BOARD AND VOLUNTEER VIPS

### **LOGO BRANDING**

ON MAIN STAGE VIDEO SCREENS AND ENTRANCE GRAPHICS

### **WEBSITE AND MYESX APP EXPOSURE**

LOGO AND LINK TO SPONSORING COMPANY

## MYESX APP NOTIFICATION SENT OUT AFTER GENERAL SESSION

CALL TO ACTION ANNOUNCEMENT TO DRIVE BOOTH TRAFFIC

### ONE PRODUCT/SERVICE LISTING

IN THE ESX PREVIEW MAGAZINE

### **FULL PAGE AD**

IN ESX PREVIEW MAGAZINE

### **ONE CUSTOM SIGN**

TO BE INCLUDED AT AUTOGRAPHING AREA GRAPHICS TO BE PROVIDED BY SPONSOR.

### **INTERACTIVE OPPORTUNITY TO HAVE**

STAFF AT AUTOGRAPH STATION TO PASS OUT BASEBALLS

### 1 COMPLIMENTARY ALL ACCESS EXECUTIVE PASS

TO NETWORK WITH INTEGRATOR /DEALER COMPANY EXECUTIVES THROUGHOUT THE EVENT

### WEDNESDAY, JUNE 3

10:30AM - 12:00PM

# \$14,999



### **CLOSING LUNCHEON | THURSDAY, JUNE 4**

**COST:** \$7,995

**EXCLUSIVE, MAY INCLUDE MEDIA ENDORSER** 

# **CLOSING LUNCHEON**

OPPORTUNITY TO PROVIDE INTRODUCTORY REMARKS OR PLAY A SPONSORED VIDEO

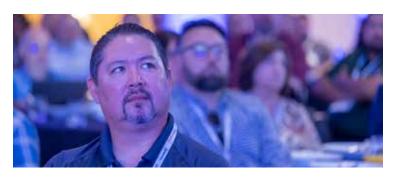
**LOGO ON MARKETING MATERIALS** 

**AD WALL IN LOBBY\*** 

**6 CLOSING LUNCHEON PASSES** 

**INTERACTIVE DISTRIBUTION IN ROOM\*** 

ONE FEATURED PRODUCT/SERVICE LISTING, SHOWCASED IN ESX PREVIEW MAGAZINE AND MYESX APP

















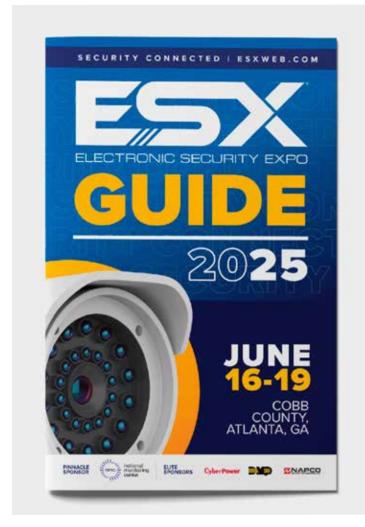






### **PRINT ADVERTISING**

ESX maintains an assertive print campaign to support its digital efforts in marketing ESX to prospects and registrants. There are several great ways to participate!





### **IN PRINT**

### **ON-SITE GUIDE**

### **WEDNESDAY, JUNE 6**

The definitive tool for ESX, this on-site guide is distributed directly at registration and covers everything anyone needs to navigate ESX including the event schedule, exhibitor listings, conference information, and event locations and information. It's also taken home by all and used in post-event research and buying plans.

Front Cover / Belly Band (Exclusive Opportunity)\$4,350
Inside Front Cover (Exclusive Opportunity)\$2,000
Inside Back Cover (Exclusive Opportunity)\$1,850
Back Cover (Exclusive Opportunity)\$2,100
Full Page\$1,600
Half Page\$900
Floor Plan Spread Ad (Exclusive Opportunity)\$2,750

### **PREVIEW MAGAZINE**

### **WEDNESDAY, MARCH 18**

Here's where prospects explore what's hot and happening and look at what is available to help them expand their product and service offerings. More than 20,000 recipients receive this glossy industry informer used by prospects and returning attendees in putting together their ESX game plan. This preview is available in print and digital versions and is also inserted into an industry media publication in May/June.

Center Spread (Exclusive Opportunity)	\$3,000
Inside Front Cover (Exclusive Opportunity)	\$2,750
Inside Back Cover (Exclusive Opportunity)	\$2,450
Full Page	\$2,000

### **DIGITAL OPPORTUNITIES**



### **DEDICATED HTML EMAILS\***

COST: \$3,250 PER EMAIL EACH

### **LIMITED QUANTITY AVAILABLE**

- Sent to ESX's curated email database of approximately 20,000+
- HTML file, subject line, and seed list supplied by email sponsor\*\*

\*\* ADDITIONAL FEES APPLY IF HTML CODE SUPPLIED IS NOT USABLE. DESIGN SERVICES AT A FEE ARE AVAILABLE UPON REQUEST. ESX RESERVES THE RIGHT TO APPROVE CONTENT.

\*TO BE PRODUCED BY SPONSOR; SPEAK WITH YOUR SALES REPRESENTATIVE ABOUT MATERIAL DUE DATES AND PRODUCTION SPECIFICATIONS.

### **WEBSITE ADVERTISING**

### **UP TO 4 ADVERTISERS PER POSITION**

	Annually*	Quarterly	Monthly
Top Leaderboard	\$5,000	\$2,500	\$1,000
Middle Banner Ad	\$3,250	\$1,750	\$850
Bottom Leaderboard	\$3,000	\$1,500	\$600

Note: January-July 2025







### CALL AN ESX TEAM MEMBER TO GET STARTED WITH A POWERFUL DIGITAL CAMPAIGN!

See page 25 for the ESX Sales Team.

### **BI-WEEKLY E-NEWSLETTER ADVERTISING**

 Annually\*
 Quarterly
 Monthly

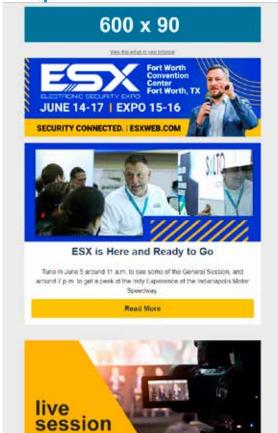
 Top Leaderboard
 \$6,000
 \$3,000
 \$1,500

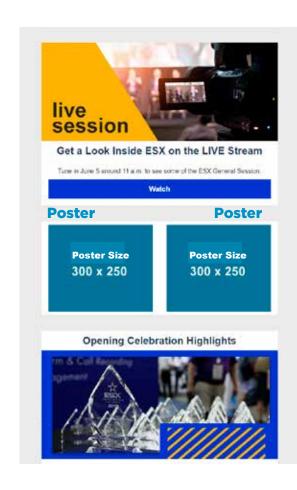
 Poster Ad (4 available)
 \$5,000
 \$2,500
 \$950

 Bottom Leaderboard
 \$4,000
 \$2,000
 \$750

Note: Annually is defined as January-July 2025



















### **PRODUCT PROMOTION**

### **ESX INNOVATION AWARD ENTRIES**

Deadline: Wednesday, April 16

#### **AWARD BENEFITS**

Each ESX Innovation Award entrant will receive:

- A featured product/service listing, showcased in ESX Preview Magazine and if exhibiting, in the MyESX App
- Product and service exposure to a panel of independent judges who are influential leaders in the pro-install/ pro-monitoring space

#### Winners will receive:

- INDUSTRY RECOGNITION: Your product or service will be showcased in award displays at ESX driving attendees to your booth or website
- · Acknowledgment in ESX press releases distributed to all major trade publications in the industry
- A chance to compete live at ESX in the show's TechVision Challenge, Shark Tank-style pitch competition, where you could be feature in video promotions and on the show's Main Stage during the Keynote Luncheon

Based on the judges' discretion, a total of 10 companies will be selected from the field of Innovation Award Category winners to compete in the TechVision Challenge, an interactive "Shark Tank" style competition that will be held live at ESX 2025 before a panel of "industry sharks" who will determine the "Best of Show" product or service. Note: Being chosen as an Innovation Award category winner does not guarantee entry into the TechVision Challenge as a finalist for Best of Show.

If you're pushing boundaries, it's time to claim your spotlight.

Enter your product for the ESX Innovation Awards and let the industry see what's next.

### **ENTRY FEES**

**\$ 1,095** FOR FIRST ENTRY

**\$ 795** FOR EACH ADDITIONAL ENTRY

**\$ 1,595** FOR NON-EXHIBITORS FIRST ENTRY

**\$ 1,295** FOR NON-EXHIBITORS ADDITIONAL ENTRY



### Contact LeShauna DeJesus for more information

LeShauna.DeJesus@esaweb.org (972) 807-6818

**ESAWEB.ORG/MEETLESHAUNA** 

**ALL PRICING WILL INCREASE BY \$250 AFTER** 

## FEATURED PRODUCT/SERVICE LISTINGS

**COST:** \$595 FOR FIRST LISTING, \$250 FOR EACH ADDITIONAL

### Wednesday, April 16

This high-impact promotional opportunity ensures your product stands out to decision-makers actively looking for the latest tools and technologies to elevate their business

#### FEATURED PRODUCT/SERVICE LISTINGS INCLUDE:

- · Listings in the ESX Preview Magazine
- · Prime placement in the MyESX mobile app
- Highlighted inclusion in attendee communications and marketing promotions

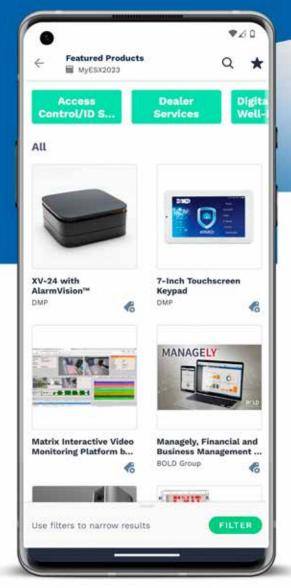
Whether launching something new or promoting a trusted favorite, a Featured Product Listing gives your solution the attention it deserves—right where buyers are looking business.

### **MOBILE APP NOTIFICATION**

**COST:** \$1,595

Cut through the noise and reach attendees directly with a **sponsored push notification** in the official ESX mobile app. Whether you're promoting a product, driving booth traffic, or announcing a giveaway, this is your chance to make timely, high-impact connections when it matters most.







All Product
Listings receive
exposure in the
MyESX App to
drive traffic and
interest.

ASK ABOUT MOBILE APP SPONSORSHIPS TODAY!



















We'll help you do it! Just ask us how!



KALEIGH BARRASSO

Kaleigh.Barrasso@ESAweb.org 972.807.6835 direct

**ESAWEB.ORG/MEETKB** 



ESX IS OWNED BY
ELECTRONIC
SECURITY
ASSOCIATION